

CO APCD Advisory Committee

March 11, 2025



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Agenda

- Opening Announcements
- Operational Updates
- National & Local Political Landscape
- Public Reporting
- Quality & Analytics
- Public Comment and Member Open Discussion

Open Committee Positions

- Pharmacy benefit manager
- An organization that processes insurance claims or certain aspects of employee benefit plans for a separate entity





Operational Updates

Kristin Paulson, JD, MPH
CEO and President

Paul McCormick
VP of Data Operations

Liz Mooney, MPA
VP of Research, Partnerships and Innovation



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FY25 Key Performance Indicators

Annual Goals

Service



85%

Customer Satisfaction

Credibility



95.0%

Submitter Quality Index(SQI)

Access



Returning Clients:

FY25 = 37

New Clients:

FY25 = 25

Reach



10% website

use increase over FY24



FY25 Key Performance Indicators

Service: Customer Satisfaction

Customer Satisfaction

FY 25 Goal: 85%

45 Surveys

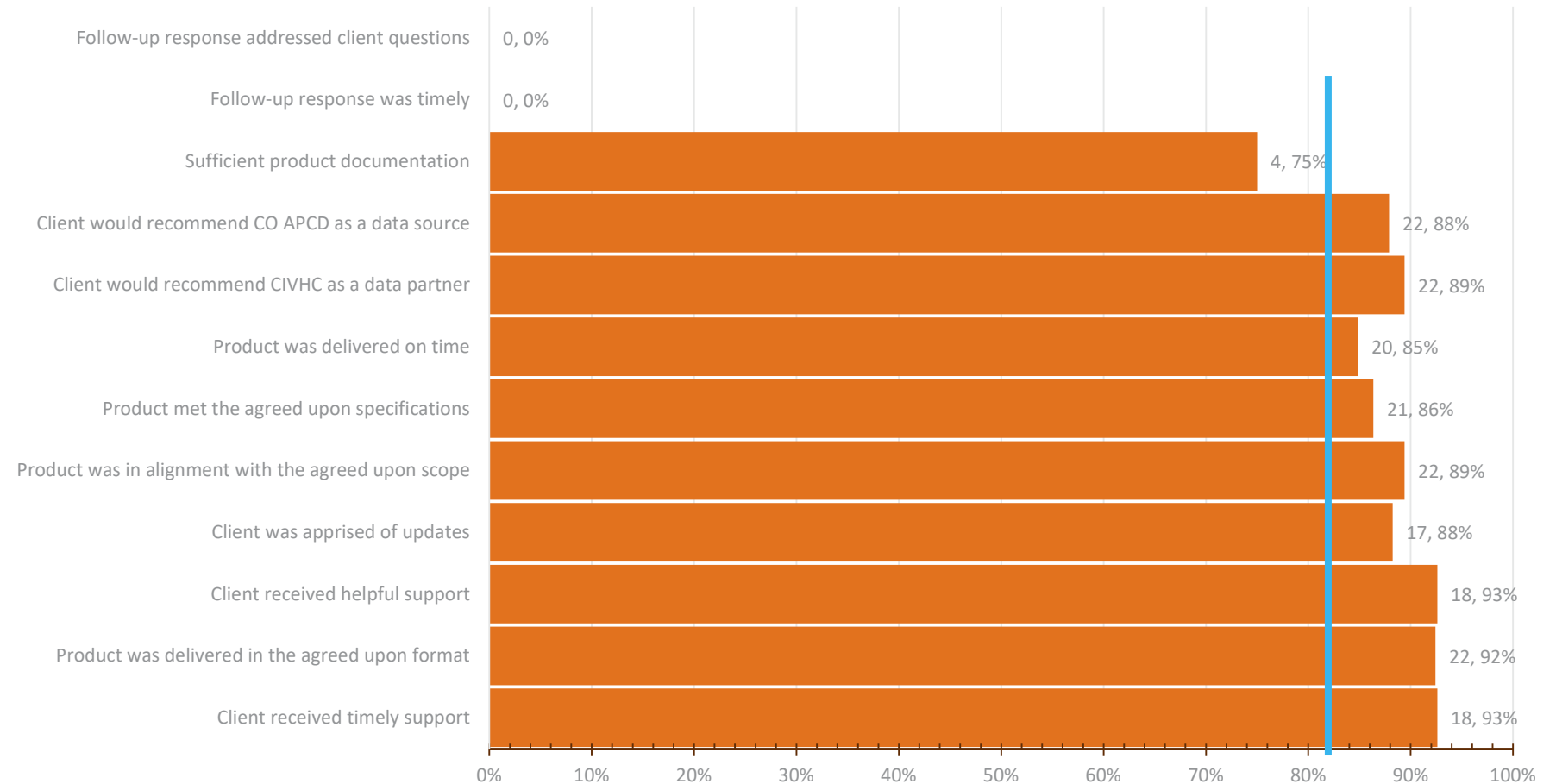


Service



As of 1/31
88.9%
22 Surveys

Client Satisfaction Scores: Service and Quality



FY25 Key Performance Indicators

New and Returning Customers

Customers



FY 25 Goal

New: **37**

Returning: **25**

As of 1/31

New: **14**

Returning: **15**

KPI Definition Update – methodology modified to the following:

- **Returning Customer** – client who has received a deliverable in the past **5** fiscal years
- **New Customer** – client who has not had a contracted deliverable from CIVHC in the past **5** fiscal years


Benefits:

- New customers are important to securing a broader and more diverse client base needed for sustainability
- Research has shown returning customers spend more, and partner more often, providing a client strong base. They also help market to new customers.
- Research also indicates that **it costs 5x more to attract a new customer** than keep an existing one

FY25 Key Performance Indicators

Credibility: Submitter Quality Index (SQI)

Credibility



FY 25 Goal
95.0% SQI

YTD 1/31
95.0% SQI

Measures usability of data for analysis

Results

- September: 95.0%
- November: 95.0%
- January: 95.0%

KPI calculation

- Based on past two data warehouse refreshes
- January SQI reflects paid dates of July 2024 through October 2024
- FY 25 year-to-date reflects paid dates of January 2024 through October 2024

FY25 Key Performance Indicators

Total Website and Public Report Usage

Reach



**Goal: 10%
increase in
usage**

	FY 25 Goals (avg per mo)	Actuals (as of Jan.)	% of Target
All Website Pages			
Total Views	14,000	12,073	86%
Unique Views	6,800	5,248	77%
Public Report Pages			
Total Views	2,800	2,932	105%
Unique Views	2,000	2,054	103%



CO APCD Scholarship



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CO APCD Scholarship Program

- The Colorado General Assembly appropriates \$500,000 annually to support access to data from the CO APCD.
- Eligible organizations include:
 - Non-profits with annual revenue below \$10 million
 - Government entities, including federal, state, county and municipal.
 - Public institutions of higher education
- The CO APCD Advisory Committee plays a role in reviewing applications for scholarship grants and recommending funding levels per 2018 legislation.
- The CO Dept of Health Care Policy & Financing administers the CO APCD Scholarship Fund
- Requests from organizations outside of Colorado are capped at \$50,000 each year



FY 24-25 Year-to-Date (as of Feb. 28)

Applications Received

- **16** projects have been submitted for CO APCD Scholarship funding
- **16** projects have been approved for \$471,665
- **\$471,665** of the \$500,000 total available has been requested, **94.3%** of the \$500,000 annual funds available
- **\$28,335** or **5.7%** of the funds remain available
- **2 additional projects** in the upcoming pipeline

Program updates:

- Updated CO APCD Scholarship Program information document available on the CIVHC website: <https://civhc.org/funding-sources/>



FY 24-25 Scholarship – Summary as of 2/28/2025

FY 25 Q3 Scholarship Requests Submitted					
Data Requestor Organization	Project	Scholarship Amount	Requestor Amount	Data/Project Total Cost	Quarter Approved
Academic/Research Requests					
24.59 Naltrexone (CU)	Outcomes After Initiation of IM-naltrexone vs. Oral naltrexone at Hospita	\$37,432	\$9,358	\$46,790	Q2
25.14 RoMoNOH (CU)	Rocky Mountain Network for Oral Health Integration (RoMoNOH) Phase 2	\$13,214.40	\$3,303.60	\$16,518	Q2
25.15 Pre-Medicare insurance (CU)	The effect of pre-Medicare insurance on the health outcomes and spendi	\$22,616	\$5,654	\$28,270	Q2
25.85 DiCAYA (CU)	LEAD Center DiCAYA Study	\$24,808	\$6,202	\$31,010	Q2
24.36 Cerebral Palsy (CU)	An Ounce of Prevention: Primary and Preventive Care Gaps, Barriers, and	\$50,000	\$15,180	\$65,180	Q3
25.13 Stiff Person Spectrum Disorder (CU)	Healthcare Resource Utilization in Patients with Stiff Person Spectrum Dis	\$45,328	\$11,332	\$56,660	Q3
25.26 Div. of Complex Family Planning (CU)	What is emergent enough? Quantifying life-threatening pregnancy compl	\$39,688	\$9,922	\$49,610	Q3
25.11 Substance Use Disorders (CU)	Care patterns and outcomes of patients with substance use disorders in t	\$41,008	\$10,252	\$51,260	Q3
	Sub-total	\$274,094.40	\$71,203.60	\$345,298	
State Agency/Govt. Entity Requests					
24.50 Telluride	Telluride Area Health Care Services Utilization Study	\$17,024	\$4,256	\$21,280	Q1
23.106.75REF01	OSPMHC Long COVID Surveillance	\$25,568.64	\$6,392.16	\$31,960.80	Q1
25.106.25 House of Reps	CO Legislature Ambulance Reimbursement	\$32,840	\$0	\$32,840	Q1
25.102.70 DOI	Colorado Option Evaluations	\$26,512	\$6,628	\$33,140	Q2
25.504 Adams County Public Health	Postpartum Care Visit Evaluation	\$10,374.40	\$2,593.60	\$12,968	Q3
	Sub-total	\$112,319.04	\$19,869.76	\$132,188.80	

FY 24-25 Scholarship – Summary as of 2/28/2025

Non-Profit Requests					
25.526 Benefits in Action	Comprehensive Support Services Evaluation	\$42,411.60	\$7,484.40	\$49,896	Q2
25.531 Families Forward Resource Center	Prenatal and Postpartum Care Summary Report	\$30,356	\$5,304	\$35,660	Q3
	Sub-total	\$72,767.60	\$12,788.40	\$85,556	
Vendor - Health Data Company Requests					
25.05 Health Price Partners	Patient Liability Analysis V2	\$12,484.00	\$3,121.00	\$15,605	Q2
	Sub-total	\$12,484.00	\$3,121.00	\$15,605	

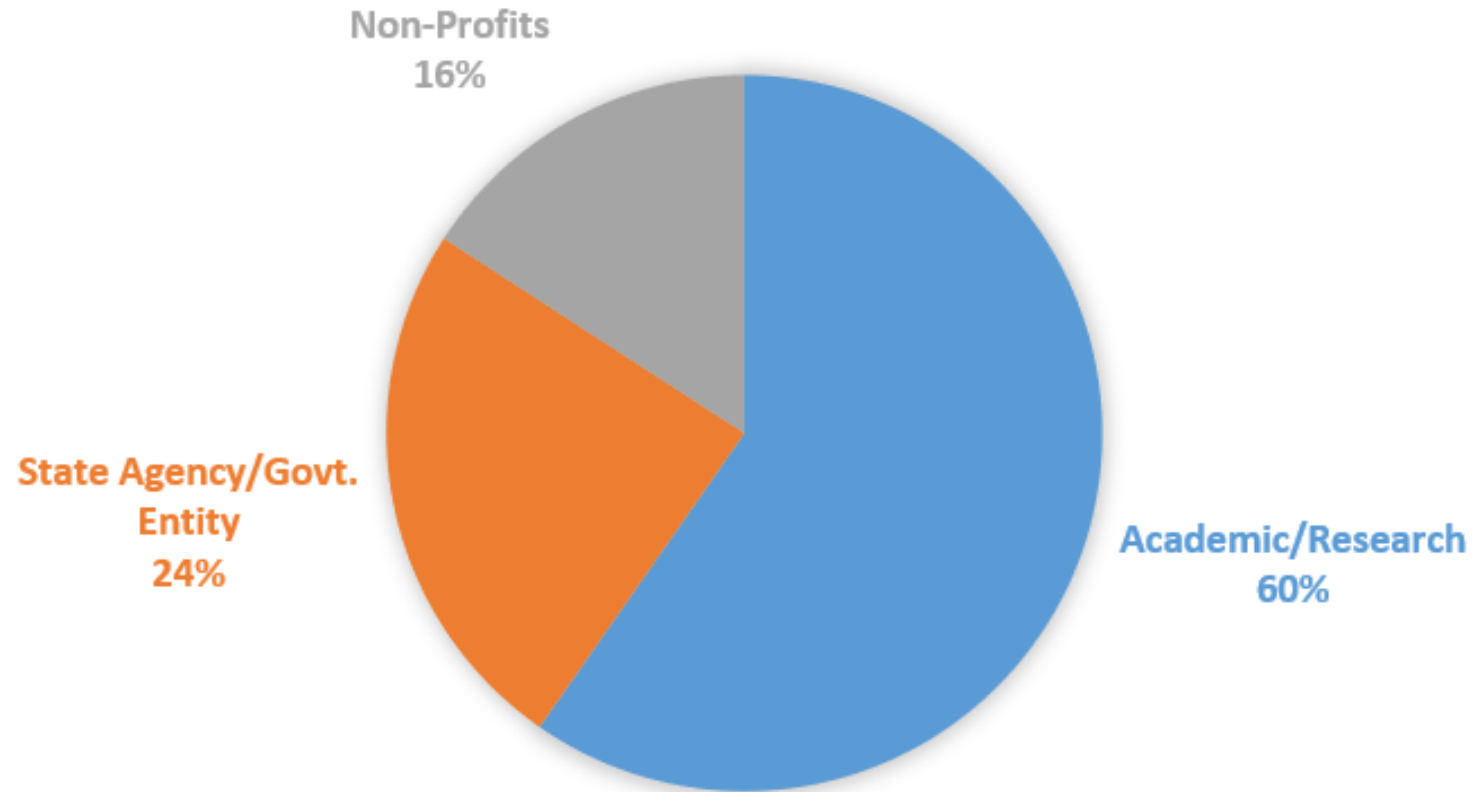
Approved
Pending

Totals \$471,665.04 \$106,982.76 \$578,647.80
 Totals

	Scholarship	Requestor	Data/Project
	Amount	Amount	Total Cost
Total FY25 Scholarship Dollars Requested	\$471,665.04	\$106,982.76	\$578,647.80
Remaining Funds Available	\$28,334.96		



FY 24-25 Scholarship – Summary as of 2/28/2025





Health Equity Fund



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Overview

- The Health Equity Fund is a partnership between the CIVHC and CHF to increase community access to CO APCD data and CIVHC's research and evaluation services.
- The Fund will offset the costs of CIVHC services for community organizations in Colorado whose work is focused on promoting health equity.
- The Fund is supported at \$1 million; we anticipate allocating roughly \$250,000/year for four years

Health Equity Fund Spend to Date

- \$632,648 committed Health Equity Fund projects since inception in February 2024
- \$379,216 will be realized in the current FY - \$162,502 in committed work will extend into FY25-26
- Demand for Health Equity Fund has been overwhelming; original goal was to extend over four years at \$250,000 each year.
- CIVHC, with support from CHF, has put a pause on new applications until July 2025
- Actively planning for Health Equity Fund expansion; looking for other Colorado based and national philanthropic funds to expand these data, research, and evaluation services to other community-based nonprofit organizations.



Health Equity Fund – Project Summaries & Timing

Projects completing by June 30, 2025

- **Youth Healthcare Alliance/School-Based Health Centers (SBHC)**, understanding demographics of students and families using SBHC services.
- **Colorado Food Cluster**, survey of participants in food as utility program.
- **Denver Indian Center, Inc.**, understanding top diagnoses and utilization patterns among American Indian/Alaska Native communities in Colorado, for physician training.
- **Colorado Village Collaborative**, impact of emergency shelter and case management services on homeless population in Denver metro area.

Projects extending into FY 25-26

- **Colorado Safety Net Coalition**, impact of Medicaid Unwind in Colorado.
- **Colorado Children’s Campaign**, impact of Medicaid and CHIP Continuous Enrollment before, during and after COVID.
- **Lift Up**, impact of food security interventions on health.
- **West Mountain Regional Health Alliance**, customized community health measures and dashboard.
- **Project 1.27**, review of EchoFlex resiliency program for opportunities to improve data collection and analysis.
- **CALPHO**, customized dashboard for local public health agencies.
- **Sites and Insights**, impacts of therapeutic art programs for patients with cancer and their caregivers.



CO APCD Data Warehouse Vendor RFP



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CO APCD Data Vendor RFP Update

- Proposal scoring began January 15, 2025.
- Review team met and identified the finalists March 4, 2025.
- Bidders are being notified of their status.
- Finalists will be providing demonstrations/presentations to the CIVHC team late March.
- Final selection and contract negotiations will begin in early April.
- Contract execution is targeted for June 2025.
- Contract start date will be July 1, 2025.

Vendor Transition

- **Vendor Transition Notes:**

- Finalists scored significantly higher than other bidders.
- Both finalists bid on all three domains.
- Year 1 costs significantly lower than anticipated.

- **Anticipated Improvements:**

- Technology elasticity and scalability
- Innovative use of technology for data quality
- Visibility into security and performance monitoring
- Self-serve support tools and educational materials
- Enhanced CO APCD documentation





CO APCD Funding Update



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CO APCD Funding Update

- Awaiting GF allocation decision by JBC
- Planning for loss of Scholarship funds, decrease in GF allocation.
- Working with HCPF to try to increase Medicaid allocation for Federal match funds
 - Applying for Federal match to help support vendor transition.
 - Working with outside contractors and HCPF to recalculate Medicaid allocation %
- Watching activity at the Federal level for impacts to State-Federal funding mechanisms and other policy decisions affecting the CO APCD or our partners





National & Local Political Landscape

Kristin Paulson, JD, MPH
CEO and President



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Federal Landscape

- Reduced focus on Medicaid block grants, increased focus on cutting federal match funds and Medicaid dollars overall.
- \$880 billion in Medicaid cuts over the next decade as part of a \$2 trillion spending cuts package, but mixed messaging
 - Likely shifting costs back to states, adding work requirements, potentially per capita caps (block grants lite)
 - Lots of discussion about modifying federal match: cutting the enhanced match, dropping FMAP floor, eliminating administrative match etc.
- Policy statement released 2/28 will increase waivers of notice and comment period for new HHS regulations. Could increase speed of regulatory adoption and confusion around implementation.



Federal Landscape

- Executive Order 14221 “Making America Healthy Again by Empowering Patients with Clear Accurate and Actionable Healthcare Pricing Information”.
 - Continues focus on price transparency from first term and includes a 90-day deadline for additional data release from payers and plans.
 - Need to watch where this goes and how it’s implemented and interpreted.
- 2/26/25 EO 14222 Implementing the President’s “Department of government Efficiency” Cost Efficiency Initiative
 - Requires all agencies to review all grants and reduce or cut to create Government efficiency
 - CIVHC already seeing changes in research projects and impacts on revenue.



Federal Landscape

- 2/20/2025 EO 14187, 14168 Recission of “HHS Notice and Guidance of Gender Affirming Care, Civil Rights, and Patient Privacy”.
 - Rescinds previous EO to ensure the application of federal civil rights and patient privacy laws to gender-affirming medical interventions for minors.



Federal Landscape and CIVHC

- LOTS of unknowns and the speed of change means there are more unknowns on the way.
- Cuts to Medicaid are coming in some form
 - CIVHC's state GF dollars are funneled through our Medicaid agency/HCPF
 - All of our Federal match dollars are attached to Medicaid and are part of FMAP, MES, or Admin match programs.
- Regardless of the FY26 GF allocation to the CO APCD, changes to available federal funds throughout the next years are almost certain and being factored into our planning and budgeting.



CO APCD Supporting Legislation in Colorado

- SB18-266 Controlling Medicaid Costs
- HB19-1233 Investments in Primary Care to Reduce Health Costs
- HB19-1174 Out of Network Health Care Services
- SB21-175 CO Prescription Drug Affordability Board
- SB21-1232 Standardized Health Benefit Plan CO Option
- SB22-040 Actuarial Reviews Health Insurance Mandate
- SB22-068 Provider Tool To View All Payer Claims Database
- HB22-1325 Primary Care Alternative Payment Models
- HB22-1370 Coverage Requirements for Health Care Products (Drug Rebate Reporting)
- HB22-1401 Hospital Nurse Staffing Standards (Long COVID-19 Data)
- HB22-1278 Behavioral Health Administration
- HB23-1215 Limits on Hospital Facility Fees
- *HB25-1174 Support Colorado's Health Care Safety Net Act of 2025*
- *SB25-065 Concerning the analysis of a statewide universal health-care payment system*



Current Support/Committee Input

- Current Year Support:
 - Commercial Ambulance Price Analysis with Medicare Reference Prices (HB25-1088)
- Written in to HB 25-1174, Support Colorado's Health Care Safety Net Act of 2025 [Short title]
- Are you aware of additional upcoming legislation that could benefit from the use of CO APCD data and analytics?



Commitment to Health Equity

- Executive order to remove DEI work
- Reference to DEI terminology removed from website
- CIVHC remains committed to Health Equity as foundational to the work we do, our mission and values, and our historical role in Colorado communities.
- Additional precautions to avoid unintended consequences – removed Gender Affirming Care analysis and update with support of One Colorado.





Public Reporting

Cari Frank, MBA

VP of Communication and Marketing

Clare Leather, MPH

Public Reporting Program Manager

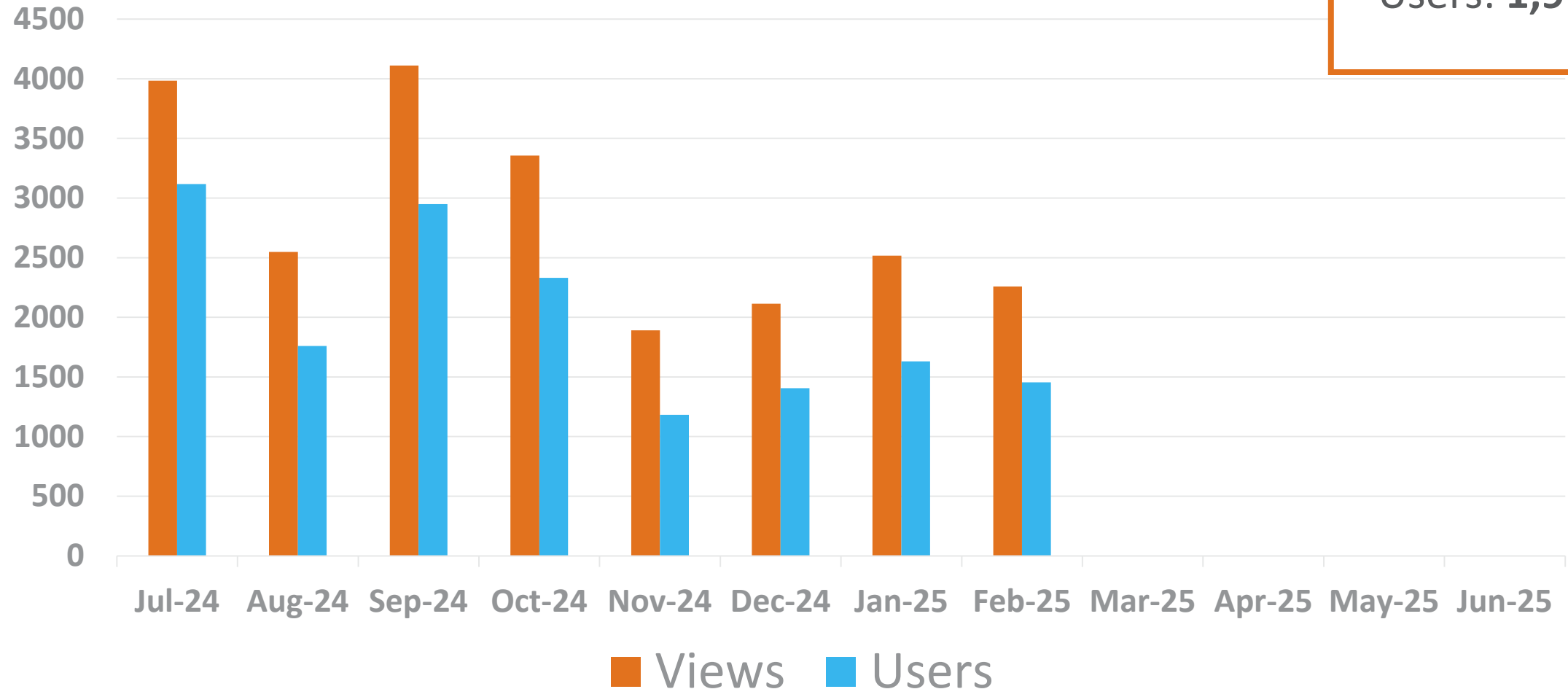


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Public Reporting – FY25 Impact

**Average
Monthly
Views: 2,848
Users: 1,979**

Public Reporting Webpage Views and Users



Telehealth Services Analysis – Purpose

The Telehealth Services Analysis available at civhc.org provides important information about the utilization of telehealth services and payments made for telehealth services in Colorado.

This analysis tracks telehealth as defined by Governor Jared Polis' expanded definition in Colorado statute C.R.S. § 10-16-123(4)(e)(I)).



Telehealth Services Analysis – Questions



The analysis helps answer the following questions:

How has telehealth use changed as a result of the pandemic?

How does the of use telehealth differ between counties across the state?

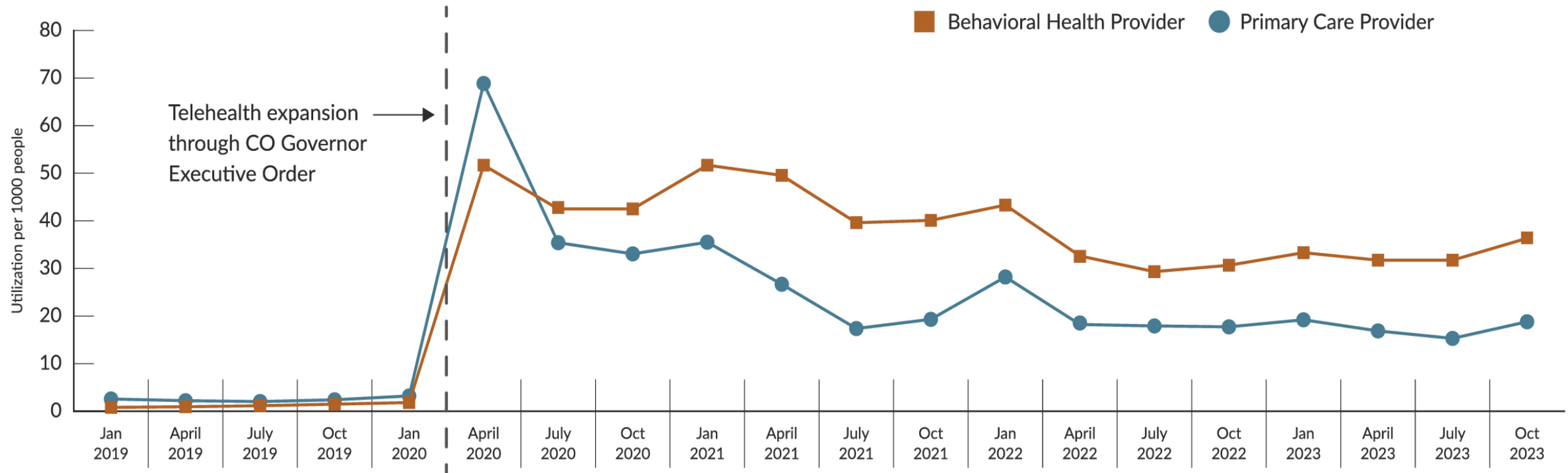
How much are we spending on telehealth per person and as a state?

What are the top behavioral health conditions being treated via telehealth?

Telehealth Services Analysis – Findings

Utilization Trends

Telehealth visits with behavioral health providers have remained high while visits with primary care providers have dropped more significantly.

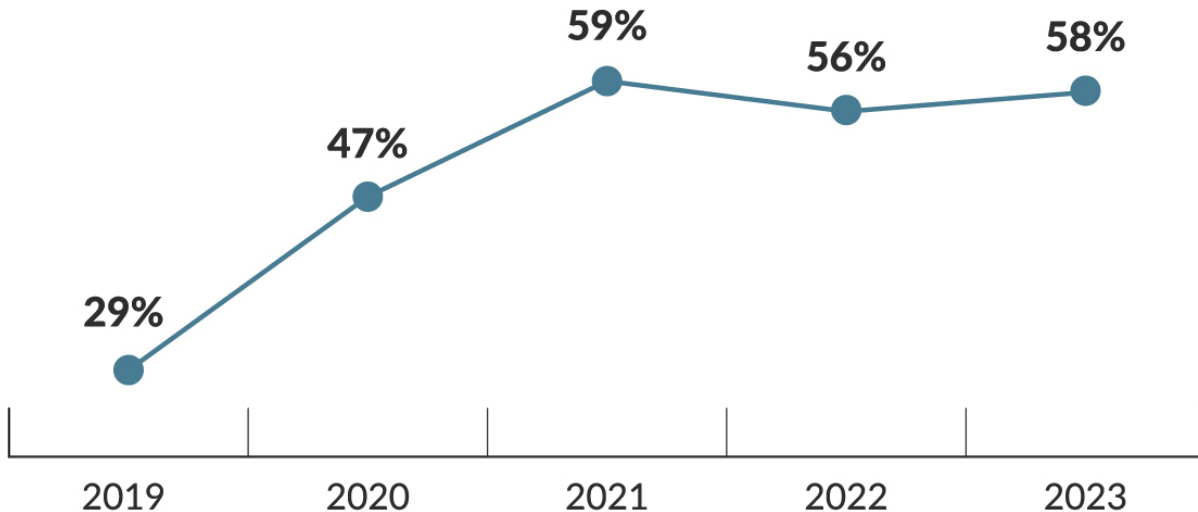


Telehealth Services Analysis – Findings

Top Diagnoses

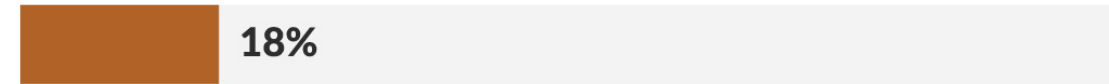
Mental health has remained the top telehealth diagnosis, with usage rising almost every year.

● % of Telehealth Services with Mental Health Diagnosis

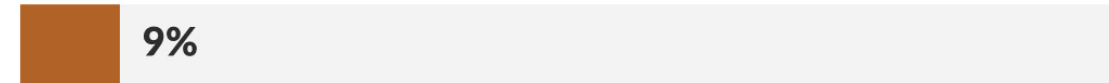


In 2023, the Top Mental Health *Diagnoses Treated via Telehealth Were:

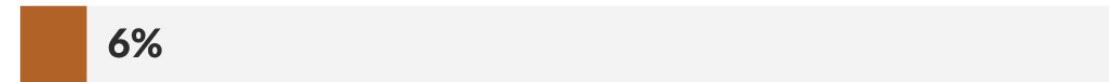
Generalized anxiety disorder



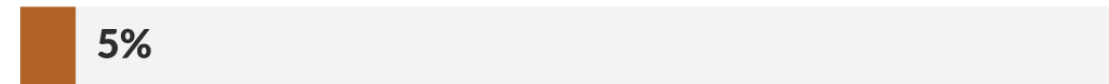
Major depressive disorders



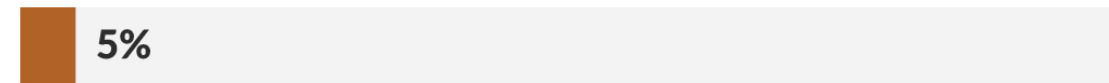
Post-traumatic stress disorder



Adjustment disorder



Anxiety disorder

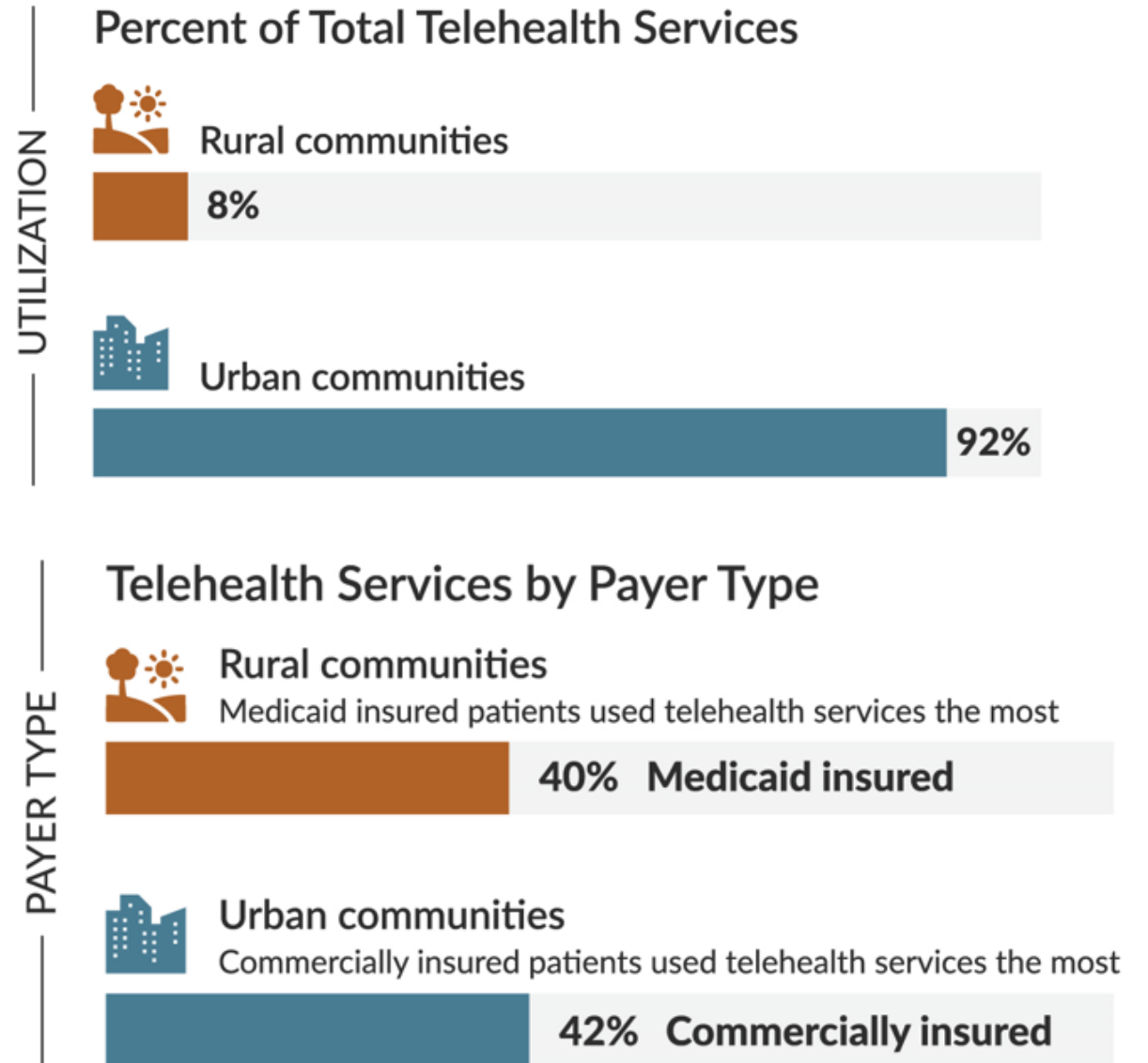


*as a % of all MH Telehealth Services

Telehealth Services Analysis – Findings



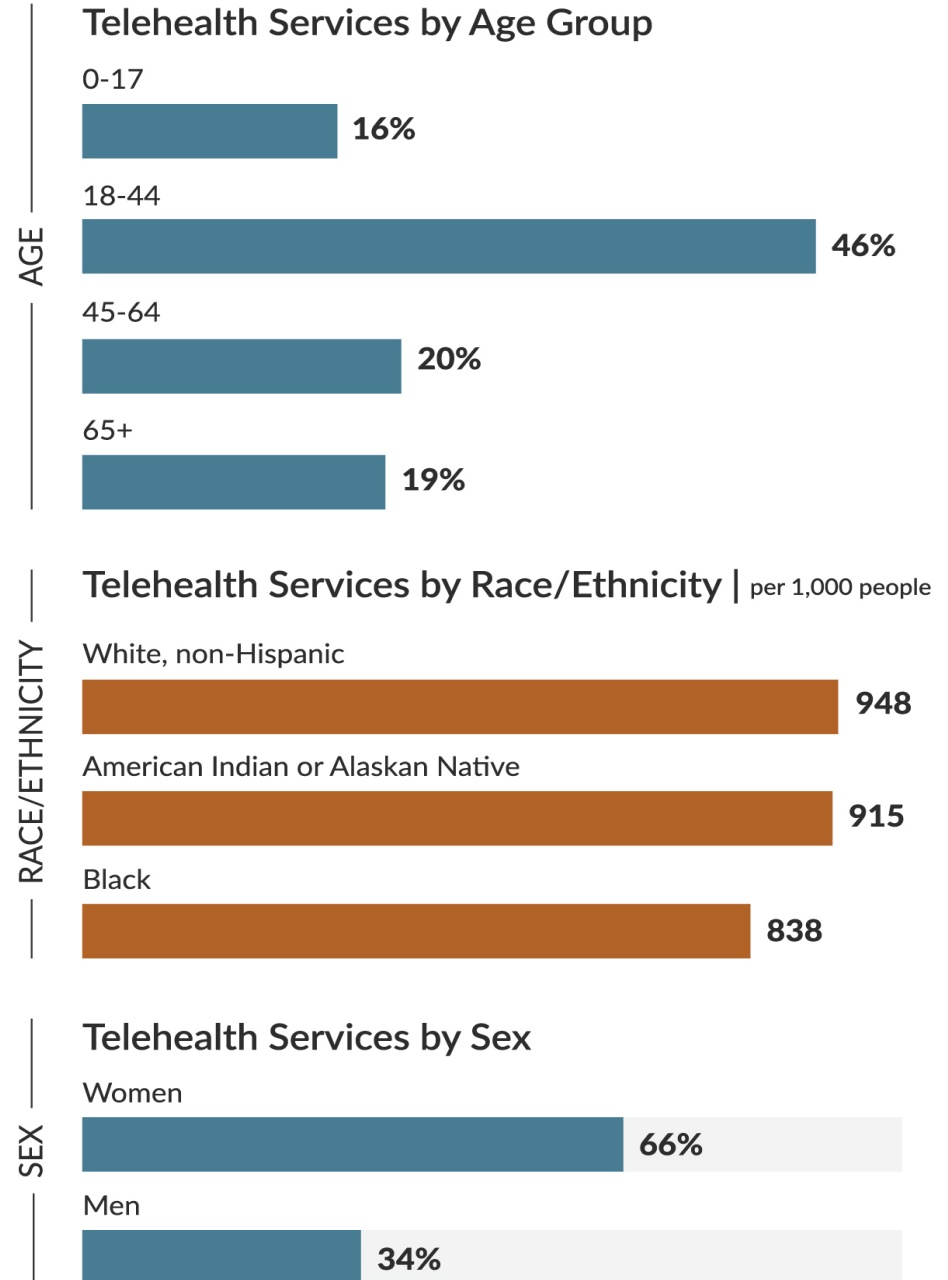
Rural vs. Urban | 2023



Telehealth Services Analysis – Findings



Demographics | 2023



Alternative Payment Models – Purpose

Alternative Payment Models (APMs) are seen as a way to help providers and systems achieve lower cost, higher quality care.

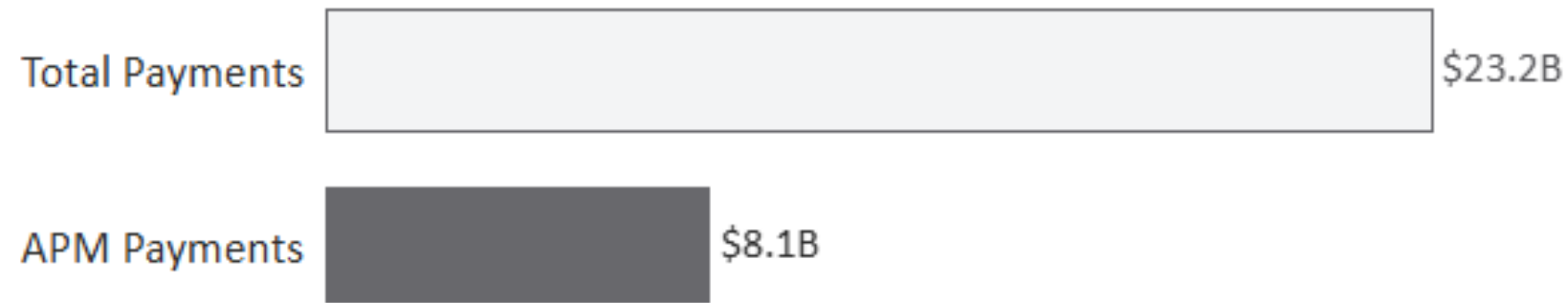
This report shows which APM models are being used by payers across the state and what percent of total payments made to providers are paid for through an APM. Trend information is also available to track progress towards these new payment models in Colorado.



Alternative Payment Models – Findings

ALTERNATIVE PAYMENT MODELS SUMMARY

Total All Payments vs. APM All Payments *All filters impact this view*

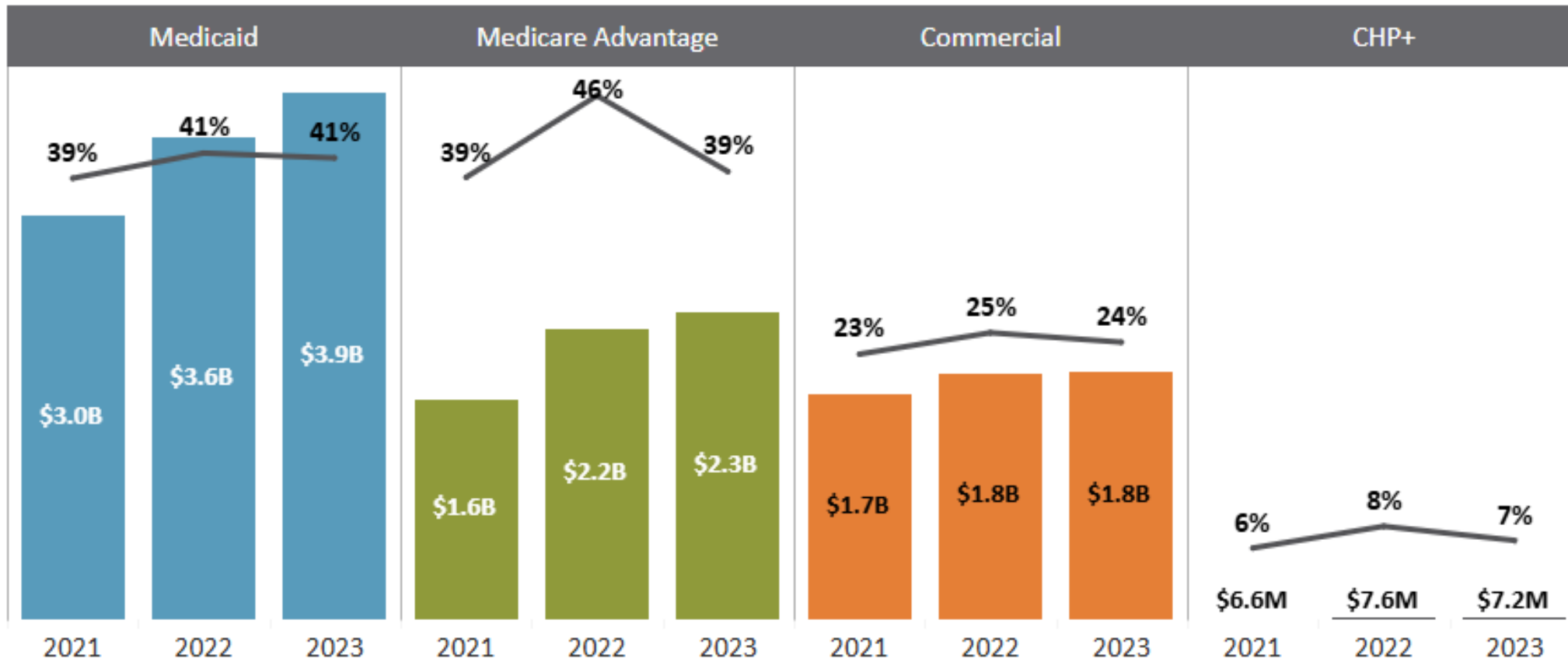


% APMs of Total Payments



Alternative Payment Models – Findings

Total APM Payments and % APM of All Payments by Payer *This section is not affected by the year or payer filters above*



Public Reporting Roadmap FY 25

Quarter 1 (July – September)

- Translation of latest version of Shop for Care into Spanish ✓

Quarter 2 (October - December)

- Ambulance in-network vs. out-of-network analysis (legislative request) ✓
- Telehealth Services Analysis ✓
 - Data 2020 – 2023
 - New Rural/Urban Breakouts
- Provider Payment Tool: Telehealth modifiers ✓



Public Reporting FY 25

Quarter 3 (January - March)

- Gender Affirming Care ✓
- Top 250 Drugs ✓
- Alternative Payment Models ✓
- Prescription Drug Rebates (**in production**)
- Shop for Care Mobile version (**in production**)



Public Reporting FY 25

Quarter 4 (April - June)

- Medicare Reference Based Pricing **(in production)**
- Chronic Disease Analysis **(in production)**
- CO APCD Insights Dashboard **(in production)**
- Community Dashboard **(in production)**
 - New visualizations





Data Quality & Analytics

Kelsey Foland

Compliance Process Manager



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Data User Support



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New Data Element Files

Data Element Selection Form (DESF)

- Rebuilt the Data Element Dictionary (DED) into the DESF
- More navigable and provides clearer, more accessible data element definitions
- Launched in January 2025 with great success

Data Dictionary

- Extensive data “encyclopedia” developed for data users
- Will be available to data users to supplement the DESF and give more context to data extracts





Client Support Documentation

CO APCD Data Set Download FAQ

- Addresses questions on receiving data, data use, and supporting documentation
- Clients to receive with data, and available on “Data User Resources” page on civhc.org:
 - https://civhc.org/wp-content/uploads/2024/10/Data-Set-Download-Use-FAQ_Final_202409.pdf

Client Journey Roadmap

- Setting expectations with clients early on
- Outlines typical client journey, who completes the action, and how long the step takes
- Discuss where client actions influence the timeline
- Different maps for different product types- specific to data request



Member Discussion & Public Comment



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2025 Meeting Schedule

- June 10, 2025
 - 2pm-4pm
 - Virtual unless otherwise noted

