

## CO APCD Advisory Committee Meeting Notes March 12, 2024

Committee Members: Michelle Anderson, Kim Bimestefer, Christy Blakely, Charlie Brennan, Rick Curtsinger, Kate Davidson, Rick Doucet, David Ehrenberger, Adam Fox, Sarah Hassell, David Keller, Kristi Labarge, Philip Lyons, Chris McDowell, Ako Quammie, Tom Rennell, Miranda Ross, Ty Tilghman, Chris Underwood, Nathan Wilkes, Aida Zygas

CIVHC Board Members: Bill Wright, Mike Huotari, Kavita Nair, Mannat Singh

CIVHC Staff: Alice Aguirre, Sarah Barkley, Lauren Beaudin, Cole Crowl, Mohammad Dakkak, Kari Degerness, Abby Fehler, Cari Frank, Asmita Ghimire, Trang Giang, Adriana Gomez, Darcy Holladay, Rachel Jardim, Amanda Kim, Nicole Kuzmich, Clare Leather, Jacqueline Lewis, Paul McCormick, Martha Meyer, Liz Mooney, Maggie Mueller, Traci Musall, Twanisha Parnell, Kristin Paulson, Lucía Sanders, Peter Sheehan, Stephanie Spriggs, Mason Thaxton, Dagmar Velez, Sauntice Washington, Hannah Witting

Public: Eriko Mori

These notes cover only the discussion of the Committee and such information required to put questions in context. Please refer to the presentation and materials for more information. \*\*These Notes Were Generated by AI Transcript Services and Edited for Accuracy\*\*

Торіс	Discussion
Committee Position Openings	<ul> <li>Openings for: Pharmacy Benefit Manager, an organization that processes insurance claims or certain aspects of employee benefit plans for a separate entity.</li> <li>Role of Chair/Vice Chair is open. Submit nominations by 3/19/24.</li> <li>New chair positions will work with current chairs to assist with the June meeting, and full transition starts in September 2024.</li> </ul>
National Level APCD Update	<ul> <li>Kristen Paulson, CEO and President, provides an update on efforts to improve data transparency in healthcare, especially for Medicare Advantage due to limited available data.</li> <li>AHRQ and the senate are interested in pursuing a national APCD.</li> <li>DOL and others, including national employers, want solutions to provide information to move health care costs in the right direction using their purchasing power.</li> <li>APCD's have been part of conversations with SAMHSA, regulatory changes, ONC, VA, OPM, and others are looking for additional support and information from data.</li> <li>Within the APCD community, twenty in the country. Exploring aligning applications, measure development, data use.</li> </ul>
Multi-state Data Set Initiative Pilot	<ul> <li>CIVHC has been working with two other states in this effort. Update on integrating and aligning data across states, researching tech requirements, goals, review of use cases, and progress to date. Ongoing funding conversations from public and private funding sources moving forward if successful. Pilot completion in approximately 10 to 12 weeks.</li> </ul>

Scholarship
Program, Fiscal
Year 2023

## Tiered Pricing Model

**HCPF 5-Year** 

Evaluation and

CO APCD

Discussion

•	Pete Sheehan, VP of Client Solutions and State Initiatives, provides an update on the
APCD Scholarship Program.	

- Fifteen projects have been approved with a total of \$303,902 of the \$500, 000 total available. There is one project in review totaling \$9,687, and seven potential projects with a potential of \$150,000. Estimating \$186,411 remaining for the rest of this fiscal year.
- There have been no major changes to the pricing model in the last five years. CIVHC prices have fallen behind current market rates for access to similar data and services. We will be implementing the Tiered Pricing Model to bring it on par with other APCDs and similar data warehouses to ensure long-term sustainability.
- Market research reviewed pricing in Delaware, Virginia, Arkansas, and others such as Maine. It is difficult to find an exact comparison as the states vary widely, using tiered, standard, flat based on years, and ResDAC prices per person per year with an added fee. But you can get a good sense of the ranges.
- Our pricing will be based on tiers, which aligns with how the other states do their billing. For example, ResDAC has two distinct tiers Academic and non-profit researchers, and Innovators. The latter wishes to use the data to create a tool or product that will be sold and have fees priced 28-42% higher.
- We reviewed with and have received additional guidance from the board last week. This is a preliminary review.
- The categories we have developed are Commercial, Non-profit, Government, Colorado or Out-of-State Academic Institutions and Researchers, representing Tiers I to 4. We've tried to craft the model to give more flexibility to lower resource organizations, that get discounts, with large organizations subsidizing them to some degree.
- Testing the new model using 64 projects from calendar year 2023 would increase earned revenue by 58.5% or just over \$900,000 (not including the HCPF APCD Operating and Enhancement Funding Contract with the State).
- The model is currently being tested, revised, and reviewed with outreach for feedback. Planned implementation this fiscal year.
- Questions: Who are current uses, are they extending projects, and repeating requests? Is there an option for subscriptions or API access? Pete – We do get requests for subscriptions, and it is on our radar to be able to do. Kristin - We are exploring more options to provide data. There is public reporting data available on our website. We are looking into ways to offer more data for free and lower costs.
- Is the goal to generate substantially more revenue? Kim requested to table this question as it will be covered in her review.
- Kim Bimestefer, Executive Director, Department of Health Care Policy and Financing, in depth discussion of the upcoming required, by statute, the 5 year review of the administrator of the CO APCD, currently CIVHC. Discussions are ongoing. Engagement goal is to support CIVHC's ability to meet current and future user needs efficiently and effectively.
  - Kristen Paulson, CEO and President, highlights the changes made to CIVHC mission statement to better reflect the legislative directives of the CO APCD.

Public Reporting	• Cari Frank, VP of Communications & Marketing, since this meeting ran over time, there is nothing urgent. Refer to the slides, if there are any questions please reach out. Items will be covered in more detail in the next meeting.
	There were no further comments/questions. Please refer to the slide deck for more information about what was presented.