

CO APCD Advisory Committee

December 9, 2025



CIVHC
CENTER FOR IMPROVING
VALUE IN HEALTH CARE



Agenda

- Opening Announcements
- Operational Updates
- State Funding Updates
- Public Reporting
- Data Analytics
- Public Comment and Member Open Discussion



Welcome New Committee Members!

- **Representative Dusty Johnson**, Colorado State Representative
- **Kyla Hoskins**, Division of Insurance
- **Senator Judy Amabile**, Colorado State Senator

Open Committee Positions

- A representative from a large employer
- Pharmacy benefit manager
- An organization that processes insurance claims or certain aspects of employee benefit plans for a separate entity





Operational Updates

Kristin Paulson, JD, MPH
CEO and President

Robyn Burns
Director of Impact



New CIVHC Staff

Leadership Hires:

- **Shaneis Morse**, Vice President of Data Solutions
 - Executive Leadership Team
- **Robyn Burns**, Director of Data Impact
 - Senior Leadership Team

New Staff:

- **Nina Bastian**, Evaluation, Innovation & Research Program Manager
- **Miranda Baxter**, Program Assistant, Data Solutions
- **Candice Hudson**, Key Account Manager
- **Blake Koletar**, Staff Attorney

Website and Brand Refresh – Key Objectives

- **Website**

- Build a new site that is visually engaging, easy to navigate, integrates a robust search function, and is built on a modern, accessible, and scalable platform.

- **Brand Refresh**

- Modernize CIVHC's logo, visual identity, and messaging framework to better reflect our leadership in health care claims data and elevate our credibility in the national landscape.



Website and Brand Refresh – Selection Process

- **Overwhelming RFP Response**

- 81 proposals narrowed to top 4 through two rounds of evaluations.
- 4 finalists interviewed by core project team and top 2 interviewed by Executive Leadership Team.

- **Finalist Strengths**

- Finalists were ultimately selected based on robust plans, hyper-relevant work examples, specific ideas for CIVHC’s brand and website refresh, and strong value relative to their proposed estimate.



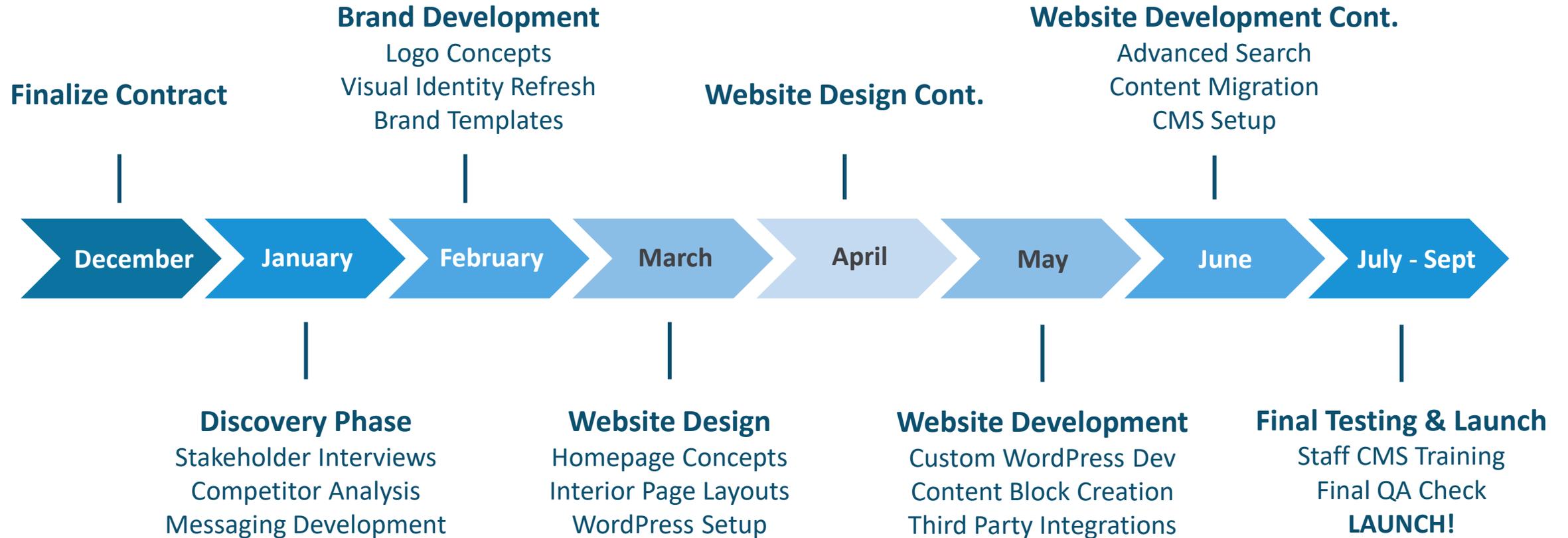
Website and Brand Refresh – Vendor Selection



- Full-service digital agency based in North Carolina.
- Relevant health care and nonprofit client experience with more than 50% of their client base in these industries (e.g. Duke Health, Aspen Global Change Institute).
- Significant experience building modern and scalable websites, and a full design team to support the brand refresh work.
- Very positive referral feedback about their strengths in being a thought partner, staying on time and on budget, and delivering strong results.



Website and Brand Refresh – Timeline



Today's Environment: Challenges & Opportunities

System & Policy Pressures

Shifting federal priorities and budgets affecting payment models and data investments nation wide

Evolving priorities are reshaping expectations around cost and transparency

Provider Sustainability Challenges

Rising costs, decreased reimbursement, workforce strain, and payer uncertainty impacting care and access

Increasing pressure to do more with fewer resources. Shifting standards of care increase patient concerns and pressure on providers.

Patient & Community Impact

Growing out-of-pocket costs reducing access and treatment adherence

Need for timely insights to guide local planning and resource use



Historic Efforts to Support Providers

Cost & Reimbursement Insights

- Built colonoscopy care bundles to reduce cost without sacrificing quality.
- Analyzed primary and specialty care costs for value-based planning.
- Assessed how screenings re-engage high-risk patients in the health system.

Care Improvement & System Design

- Developed claims-based quality measures during SIM.
- Evaluated cost and utilization for a pediatric health home.
- Created tailored report for independent provider group quality benchmarking.

Population Health & Behavioral Health

- Mapped behavioral health and SUD service gaps and COVID impacts.
- Linked multi-payer data to study opioid care transitions.
- Combined claims and EHR data to assess outcomes for complex patients.

Potential Ways to Support Providers

Financial Insights

- Identify high-cost patients and services.
- Analyze shifts in reimbursement and payer mix.

Practice & System Planning

- Reveal condition patterns to guide care redesign.
- Support patient programs for the right care at the right place.

Population & Equity Focus

- Track behavioral health and preventive care utilization.
- Identify patients with non-medical, SDOH needs.



Committee Discussion: CIVHC's Provider Support Strategy

- How can CIVHC better reach and support providers in today's environment?
- What role should this committee play in shaping that support?

Understanding Needs & Priorities

- What are the central challenges providers are facing today (beyond rate cuts)?

Exploring Collaboration & Alignment

- What additional data is needed beyond EHR and claims? How would it be used?

Improving Outreach & Accessibility

- What's limiting broad use of CO APCD data among providers?

Looking Ahead

- What current or emerging issues should we prioritize?



State Funding Updates

Kristin Paulson, JD, MPH

President and CEO

State Funding Updates

- Colorado is anticipating an additional ~\$1.2B in budget reductions for FY27.
 - Reductions FY26-FY27 total more than \$3.5B.
- Initial FY27 budget submitted to Governor Polis:
 - Removed \$800k in one-time funding for the data management vendor transition, retained funds for regulatory compliance and security staff.
 - Added \$1.03M in additional ongoing funding to cover anticipated increased operations costs from the new vendor for a net increase of \$234,811.
 - CIVHC has refined funding requirements and worked with HCPF to reduce FY27 budget request by more than \$500k.
 - Initial HCPF JBC budget hearing 12/10.



State Funding Updates

- CIVHC and HCPF negotiated increased CMS 50/50 operations match allocation from 30-33% to 45-47% for FY26 tiered pricing for HCPF analytic projects with CMS 90/10 and 75/25 match.
- CIVHC is prioritizing:
 - Investments to support revenue diversification, including brand refresh, new website, increased conference presence, new marketing strategy.
 - Increasing high-yield savings account balance, increasing reserve funds in case of a shortage in FY27 and beyond.
 - Starting an R&D investment fund to save towards future advancements in technology and data security.
 - Building relationships and advocating early.



Committee Discussion: Supporting CO APCD Funding

- What role should the Committee play in advocating for sustained CO APCD funding?
- How can this group help communicate the value of the CO APCD in a constrained fiscal environment? What can CIVHC do to support those communications?
- Are there opportunities for the Committee to help elevate the visibility of CO APCD's impact?





Public Reporting

Abby Fehler
State Initiatives Project Manager

Sarah Ford
Digital Content Specialist

Robyn Burns
Director of Impact

FY26 Q2 Releases

Completed

- Medicare Reference Pricing Analysis
- Provider Payment Tool

Upcoming

- Alternative Payment Models
- Shop for Care



Community Dashboard - Purpose

A population health information tool offering a window into how insured Coloradans use health care across the state — highlighting variation in cost and utilization that can inform smarter decisions and targeted interventions.

The Community Dashboard enables users to explore key health care indicators by county and region, including the percentage of people using their insurance, average service costs, and how people are accessing care.



Community Dashboard – Improvements

- **New UX Enhancements**
 - Tab that allows users to rank counties by different measures.
 - Accessibility updates for color contrast.
- **New Pediatric Dental Measure**





CO APCD
Community Dashboard

Overview/Definitions
Regional/County Profiles
Trends
Rankings

Utilization Rankings by County | Colorado

Select **MEASURE GROUP**: Utilization

Select **MEASURE**: Access to Dental Care: Children and Adolescents

Select **YEAR**: 2023

Select **GEOGRAPHY TYPE**: County

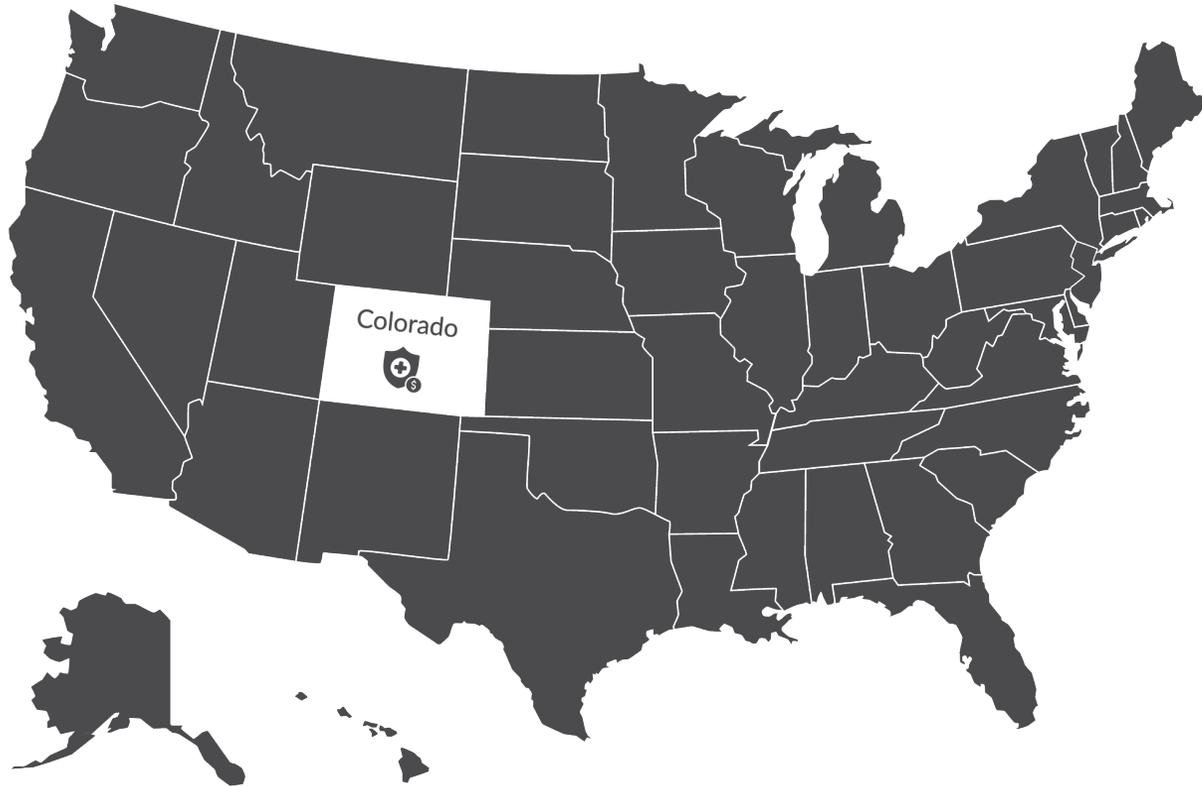
Select **PAYER TYPE**: All Payers

Select **SORT ORDER**: Ascending/ Low to High

Access to Dental Care: Children and Adolescents, 2023
 All Payers by County in Ascending Order

Rank	Geography	All Payers	Commercial	Medicaid	CHP+	Medicare Advantage	Medicare FFS
	Colorado	59%	60%	58%	n/a	n/a	n/a
	Rural	53%	46%	55%	n/a	n/a	n/a
	Urban	59%	62%	59%	n/a	n/a	n/a
1	Hinsdale	32%	n/a	36%	n/a	n/a	n/a
	Sedgwick	32%	n/a	37%	n/a	n/a	n/a
2	Gunnison	33%	33%	33%	n/a	n/a	n/a
	Jackson	33%	28%	36%	n/a	n/a	n/a

Community Dashboard - Findings



From 2013-2023

**Total Health Care
Spending Rose 146%**

Statewide Spending (2023)

\$30.5 Billion



Community Dashboard – Cost Trends

Health Care Payments are Rising Per Person

Payments Made by Health Plans and Patients combined, All Payers, 2013-2023

All Payments (2023)

\$8,231 Per Person Per Year (PPPY)

+51%

Percent Change (2013-2023)

Health Care Use

Percent Change (2013-2023)

Provider Payments
\$2,876 PPPY



+63%

Provider Payments

Provider utilization
measure unavailable.

Outpatient Payments
\$2,108 PPPY



+61%

Outpatient Payments

+25%

Outpatient Visits
10 Visits Per Person

Hospital Payments
\$1,720 PPPY



-2%

Hospital Payments

-21%

Hospitalizations
86 Hospitalizations per 1,000 People

Pharmacy Payments
\$1,689 PPPY



+146%

Pharmacy Payments

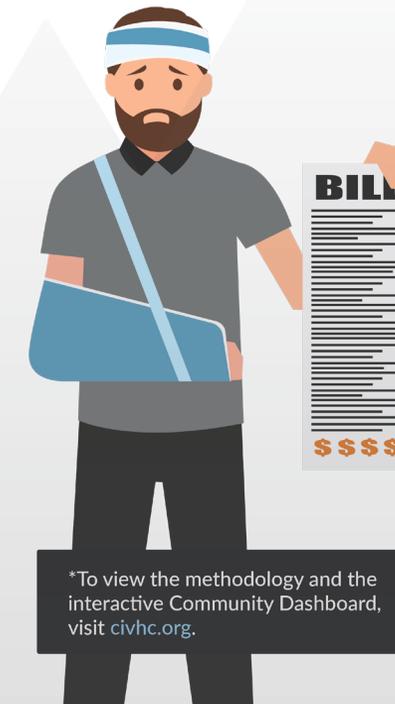
+42%

Pharmacy Fills
17 Pharmacy 30-Day Equivalent Supply Per Person

Note: "All Payments" does not equal the sum of the individual service type payments because not all Coloradans are eligible for both medical and pharmacy coverage.

Out of Pocket Costs for Coloradans Continue to Rise

Patient Only Cost and Percent Increase from 2013-2023



*To view the methodology and the interactive Community Dashboard, visit civhc.org.

Out of Pocket Costs (2023)



Insights Dashboard - Purpose

Allows users to explore the contents of the CO APCD, such as how many claims and people are represented and how that varies over time by claim type (medical, dental, pharmacy), payer type, and year.

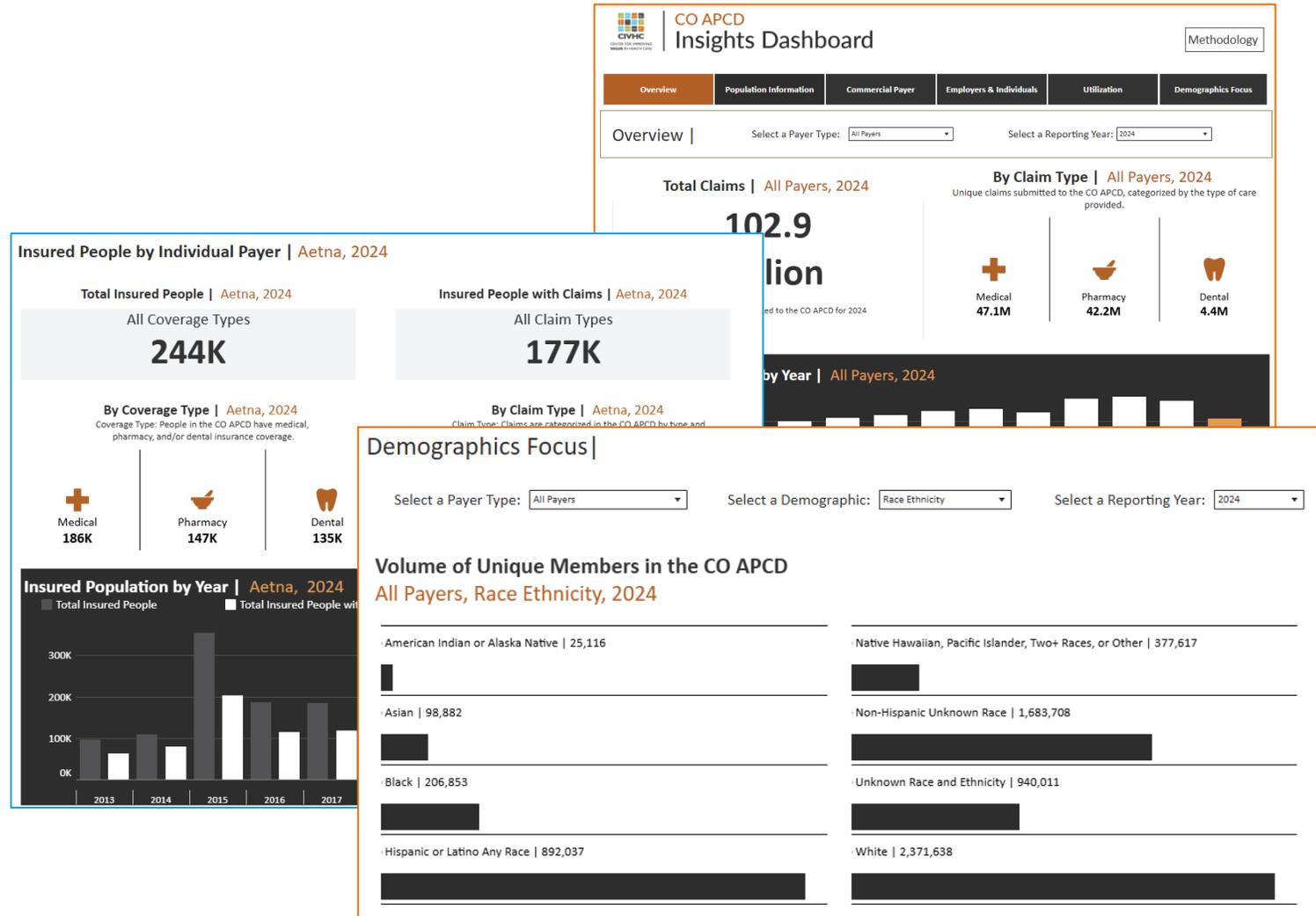
Highlights several key areas, including:

- Trends across behavioral health, dental, vision, inpatient, outpatient, and professional claims.
- Covered lives broken down by employer group size and county.
- Demographic data including race/ethnicity, sex, and age.



Insights Dashboard – Improvements

- **New UX Enhancements**
 - Increased color contrast for accessibility
 - Simplified dashboard



Insights Dashboard - Findings

What's in the CO APCD

 **1.3+ Billion Claims** (2013-2024)

 **70%** of Covered Lives (medical only, 2023)

 **33 Commercial Payers*** + Medicaid & Medicare (FFS and Advantage)

 **5.7+ Million Lives***, including 1M (50%) of self-insured

 **Trend information** (2013-Present)

**Reflects calendar year 2023 payers only*

What's not in the CO APCD

 **Federal Programs** - VA, Tricare, Indian Health Services

 **Uninsured and self-pay claims**

 **Majority of ERISA-based self-insured employers**



Medicare Reference Pricing – Purpose

Many cost reduction strategies have been implemented and tested to address rising health care costs both locally and nationally. One strategy in particular – negotiating rates using Medicare payments as reference – has proven effective in reducing health care spending, especially for large employers.

This analysis shows commercial health insurance payments for facilities (including hospitals and free-standing ambulatory surgical centers) for inpatient (IP) and outpatient (OP) services as a percent of Medicare, along with geographic comparisons and percent change from 2019.

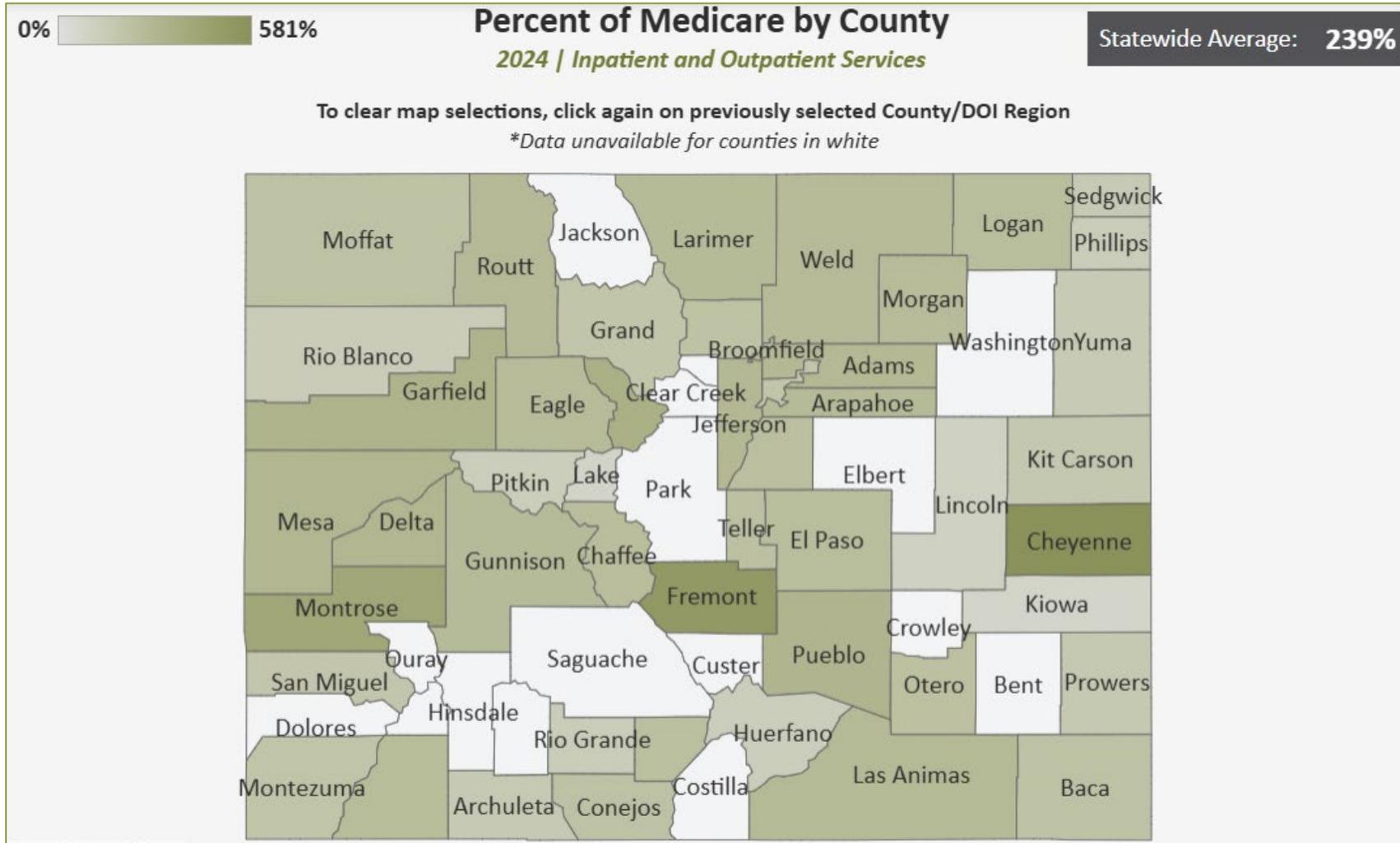


Medicare Reference Pricing – Findings Note

- CIVHC uses claims data repriced with the Milliman Medicare Repricer software for figures reported in the annual Medicare Reference Based Price (RBP) Analysis. Misclassifications were identified in Milliman’s application of 2023 Medicare fee schedules, specifically for claims occurring at critical access hospitals (CAHs) and ambulatory surgical centers (ASCs), which lead to incorrect repricing.
- CIVHC developed, in collaboration with Milliman, a corrective methodology to ensure accurate reporting in the CO APCD Medicare Reference-Based Pricing dashboard published in April 2025.
- The current Medicare Reference-Based Pricing dashboard, published in November 2025, utilizes an updated version of Milliman’s Medicare Repricing software which reflects accurate classifications of claims, thus eliminating the need to use a corrective methodology. The report incorporates correctly applied Medicare fee schedules for all years and claim types.



Medicare Reference Pricing – Findings



Medicare Reference Pricing – Findings



2024 Statewide Average: 239%

4% overall increase
since 2023

Inpatient Only: 191%
2% decrease since 2023

Outpatient Only: 258%
5% increase since 2023



In 2024, hospitals
ranged from 68% of
Medicare to 581%



30+ hospitals saw a decrease in
percentage of Medicare payments
since 2021, close to half of
hospitals critical access

Provider Payment Tool

- Based on Senate Bill 22-068 “Provider Tool to View the CO APCD”
- Requests CIVHC to display payments to CO providers based for procedures and services
- Based on CPT (Current Procedural Terminology) and HCPCS (Healthcare Common Procedure Coding System) codes for Medical, Surgical, and Diagnostic Services
- 2018 – 2024 Data, including:
 - Payers: Commercial, Medicaid, Medicare (FFS and Advantage)
 - Provider Type/Setting
 - Anesthesiology: Payment Calculator
 - Payments: Total allowed amounts (payer and patient combined) at 25th, 50th, 60th, and 75th percentile, and averages



Provider Payment Tool





CO APCD

Provider Payment Tool

Procedure Prices (Non-Anesthesia)

Procedure Prices (Anesthesia)

Select Year:

Select Payer Type:

Select Place of Service:

Select Geography Type:

Select Geography:

Select Provider Type or Setting:

Type in CPT®/HCPCS Code ?

(S) Indicates Statewide Values are displayed due to low volume.
(D) Indicates DOI Values are displayed due to low volume.

Code/Description	Cost Category	Average Payment	25th Percentile Payment
0202U - 26: Test for detection of respiratory disease-causing organisms from back of nos..	Flat Fee	\$157	
0402T: Collagen cross-linking treatment of disease of cornea	Flat Fee	\$2,930	\$1,400
0502F: Subsequent prenatal care visit	Flat Fee	\$1	
1157F: Advance care plan	Flat Fee	\$1	
3008F: Body Mass Index (BMI), documented (PV)	Flat Fee	\$1	
10005: Fine needle aspiration biopsy using ultrasound guidance, first growth	Flat Fee	\$180	\$100
10021: Fine needle aspiration biopsy, first growth	Flat Fee	\$153	\$100
10035 - 59: Placement of soft tissue locating device using X-ray, first growth	Flat Fee	\$108	\$100
10035: Placement of soft tissue locating device using X-ray, first growth	Flat Fee	\$171	\$100



CO APCD

Provider Payment Tool

Procedure Prices (Non-Anesthesia)

Procedure Prices (Anesthesia)

Select Year:

Select Payer Type:

Select Place of Service:

Select Geography Type:

Select Geography:

Select Provider Type or Setting:

Enter Values for Calculation

Select CPT®/HCPCS codes:

Select Physical Status:

Select Modifier:

Enter Time Units:

COLORADO		
Percentile	Conversion Factor	Calculated Reimbursement Rate
25th Percentile Payment	\$78	\$468
50th Percentile Payment	\$102	\$612
60th Percentile Payment	\$110	\$658
75th Percentile Payment	\$124	\$746

Public Reporting Roadmap FY26

Quarter 1 (July – September)

- Colorado Dental Health Analysis ✓

Quarter 2 (October – December)

- Medicare Reference Based Pricing ✓
- Provider Payment Tool ✓



Public Reporting Roadmap FY26

Quarter 3 (January - March)

- Prescription Drug Rebates
- Alternative Payment Models

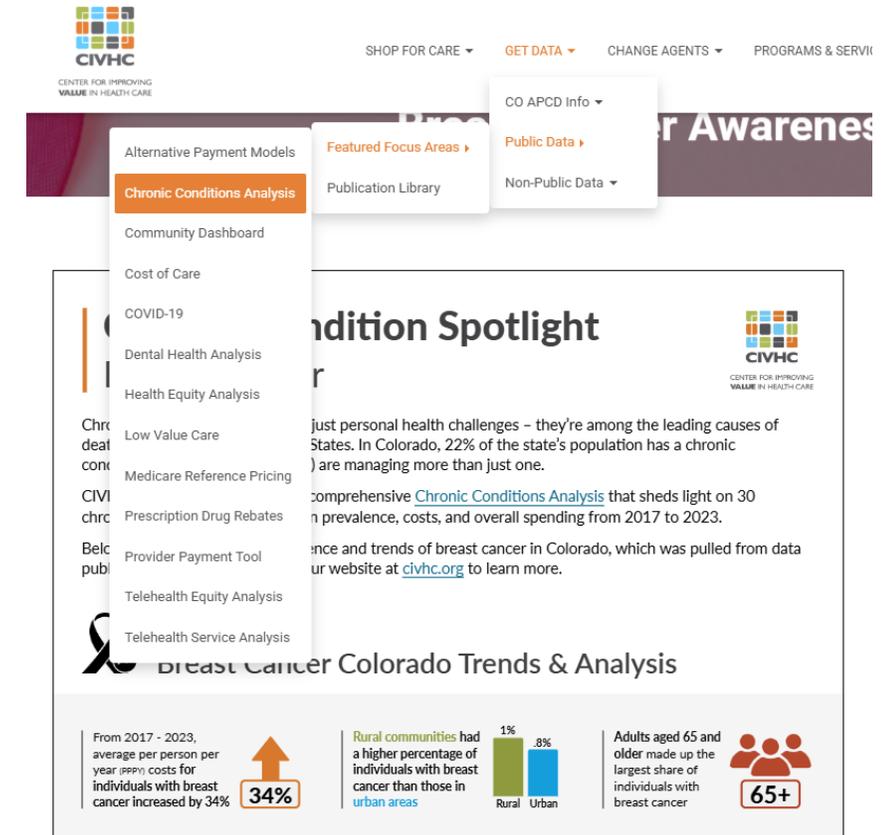
Quarter 4 (April – June)

- Chronic Conditions Analysis
- CO APCD Insights Dashboard
- Community Dashboard



Chronic Conditions Spotlight Series

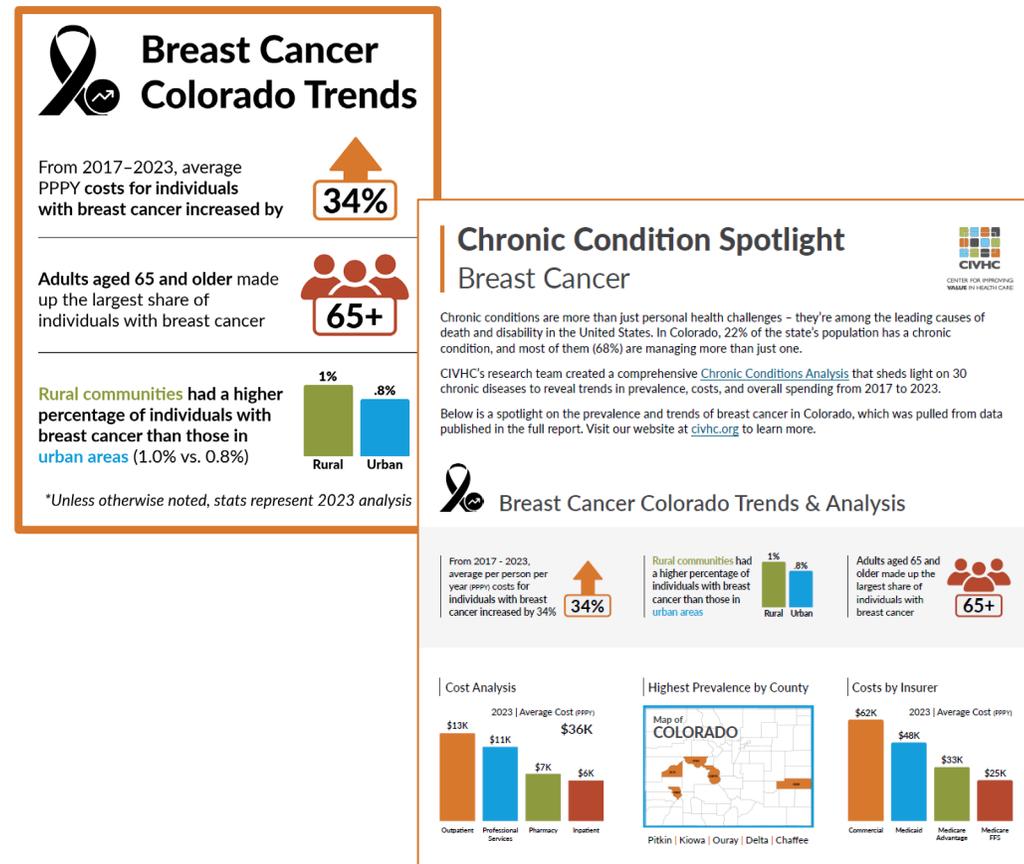
- **Expand Reach & Visibility of Chronic Conditions Public Report**
 - Ongoing series spotlighting some of the most prevalent Chronic Conditions affecting Coloradans.
 - Reports focus on key data including cost, prevalence, geography, and demographics.
- **Leverage Awareness Months and Trending Topics**
 - Strategic rollout in alignment with health awareness months.



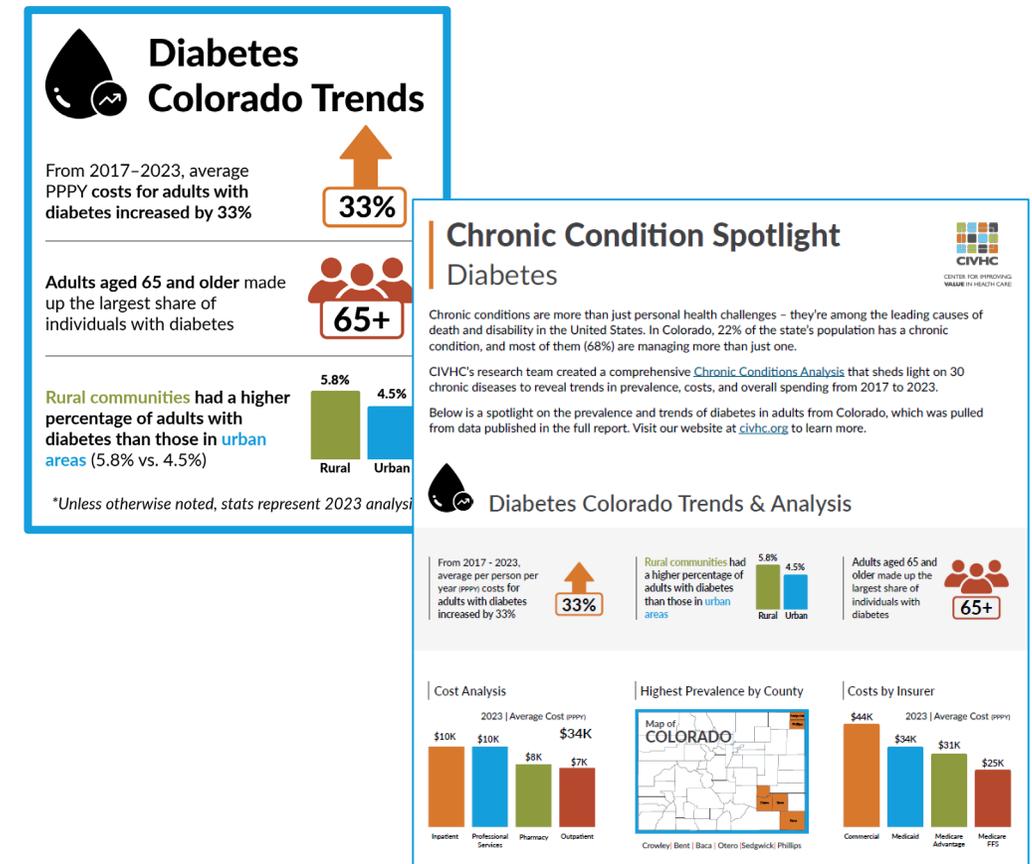
Now Available on [CIVHC.org](https://www.civhc.org)

Chronic Conditions Spotlight Series - Published

Breast Cancer - October

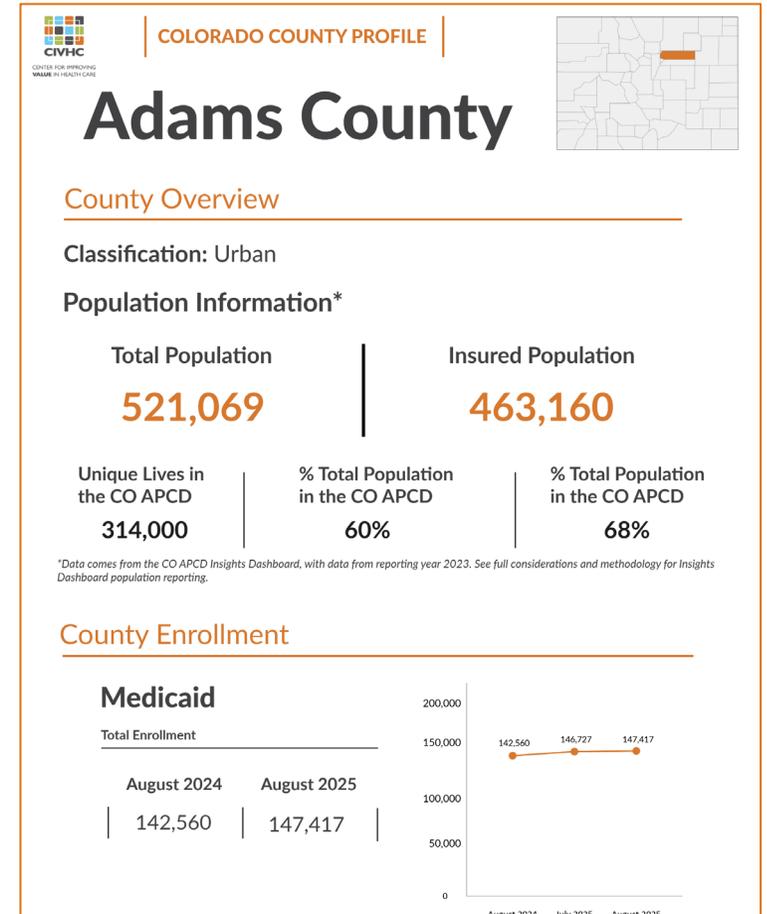


Diabetes - November



Colorado County Profiles

- **County-Level Insights Into Enrollment, Cost, and Utilization Trends**
 - Spotlights each Colorado county to identify unique health care interaction and cost trends
 - Focus on timely, relevant data including health care enrollment, cost of care, and utilization
- **Responsive Tracking of Federal Policy Impact**
 - Allow ongoing, county-specific insight into the impact of H.R. 1 on enrollment



Colorado County Profiles

- **What's Included**

- **Population Information**

- Insights Dashboard

- **Current Enrollment Data**

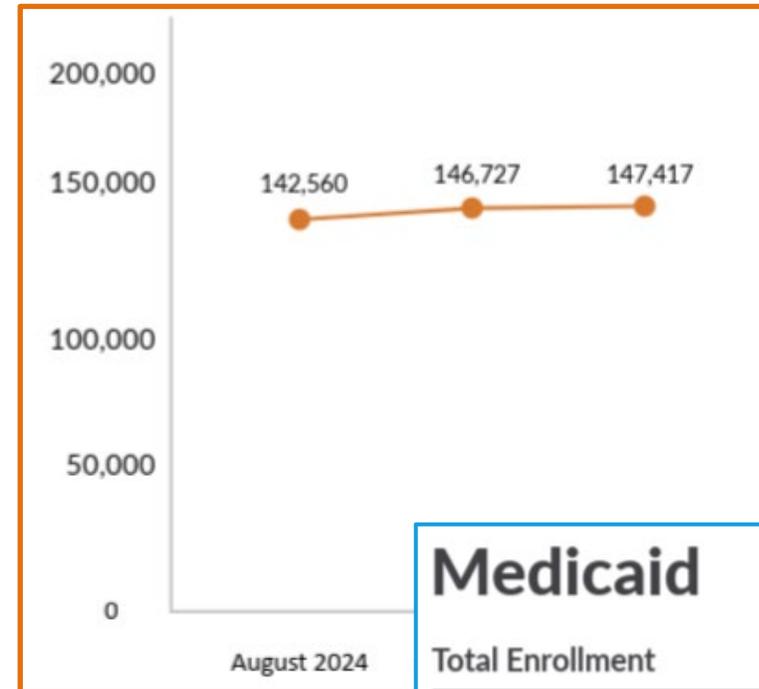
- Commercial and Medicaid
 - August 2024 – Ongoing

- **Cost of Care and Use Trends**

- Community Dashboard

- **Release Schedule**

- First segment launching in January
 - Ongoing regular updates



Medicaid

Total Enrollment

August 2024	August 2025	% Change
142,560	147,417	↑ 3.4%



Data Quality & Analytics

Maggie Mueller
Director of Data Operations &
Development



Updates: CO APCD Data Vendor Transition

- Transition plan finalized between CIVHC, HSRI, NORC, & OnPoint
- Submitter Portal and Data Ingestion
 - Registration process completed, test submissions began 11/17
 - Transferring full production to Onpoint in March 2026
- Secure Historic Data Transfer:
 - 1st Phase completed 11/7!
 - 2nd Phase is currently underway
 - 3rd Phase: Transition of Oct '25-Feb '26 submissions
 - 4th Phase: Transition of supplemental data, documentation, and analytics



Updates: CO APCD Data Vendor Transition

- Analytic Enclave Build & Trainings
 - Training portal opening December 2025 for analyst testing.
 - Analytic Enclave open to all CIVHC analysts January 2026
 - Duplicate environment open for analysts to ensure continuity of contract deliverables through July.

Data Submission Guide & CO APCD Rule Change

- **23 Total Changes Outlined**
- **Three Key Rationales:**
 - Clarify Compliance and Submission Requirements
 - Streamline Data Submissions to New Vendor, closer alignment with the Common Data Layout (CDL)
 - Clarify Questions from Prior DSG Updates
- **Timeline & Plan**
 - 17 out of the 23 changes will go into effect by June 2026



NEW: Data Dictionary

The **Data Dictionary** is a new resource to help data users understand all data elements available for selection from the DESF.



Benefits

- Helps users identify the data elements that best support their project purpose/research questions.
- Provides common language and understanding for post-delivery support and questions.
- Ensures transparency and consistency in analytics and interpretation of data.

Now available on the Data User Resources page: civhc.org > CO APCD Info > Data User Resources



Member Discussion & Public Comment

Committee Discussion: Future Guest Speakers

- **What types of speakers or topics would help the Committee engage more with CO APCD data and uses?**
 - What aspects of the CO APCD would you like to explore in greater depth (e.g., data submission, access, quality, applications in policy or care delivery)?
 - Are there specific types of organizations or individuals (e.g., data submitters, researchers, payers, patient advocates) whose perspectives would be valuable to hear?
 - How can guest speakers support the Committee's role in advising on CO APCD priorities and value?



Upcoming FY26 Meetings

- **March 10, 2026**
- **June 9, 2026**

All meetings scheduled virtually from 2 – 4pm unless otherwise noted.

